

# Dynamic Type Matching

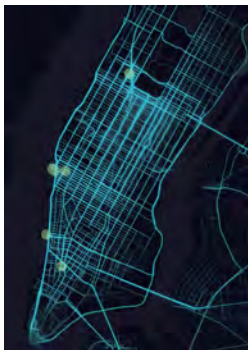
Ming Hu

*with* Yun Zhou

Rotman School of Management, University of Toronto

May 16, 2016

Symposium on the Sharing Economy  
University of Minnesota



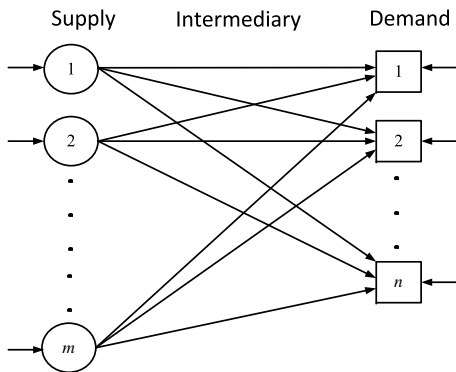
Car Hailing



Car Hailing

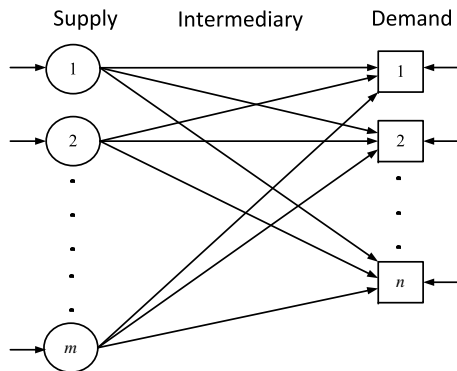
When is the **greedy matching** optimal?

# Model Features



- Centralized matching by a platform

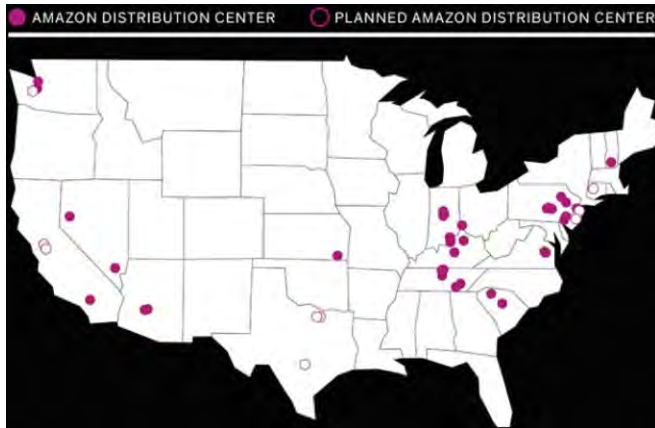
# Model Features



- Centralized matching by a platform
- Inter-temporal uncertainty

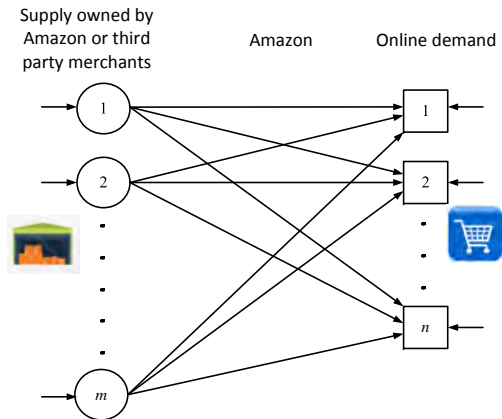
# Emerging Applications: e-Commerce

- Amazon: inventory commingling program



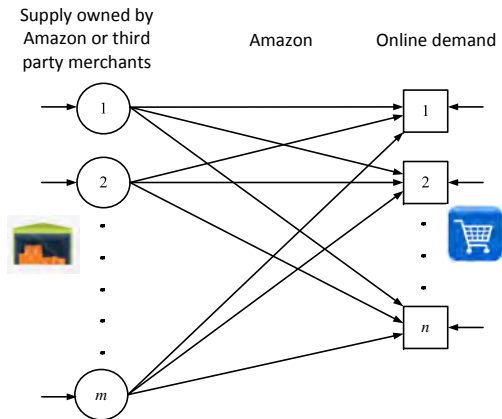
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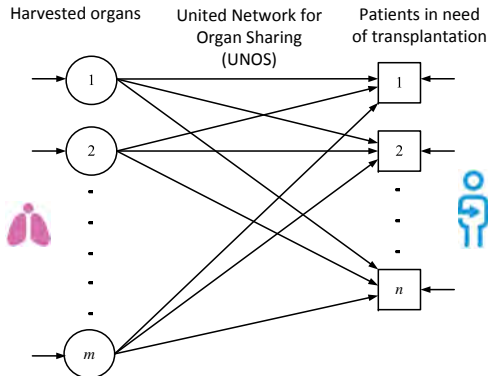


Types: geographic locations (horizontally differentiated)  
"idiosyncratic" preference



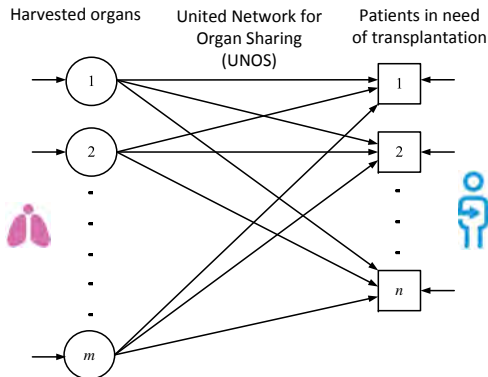
# Emerging Applications: Organ Transplant

- **Kidney allocation** Zenios et al. 2000, Su and Zenios 2005
- **Liver allocation** Akan et al. 2014



# Emerging Applications: Organ Transplant

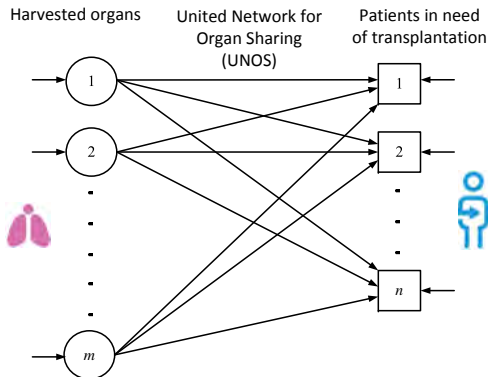
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Types: health status (vertically differentiated)  
"uniform" preference

# Emerging Applications: Organ Transplant

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Types: health status (**vertically** differentiated)  
"uniform" preference  
blood/tissue (**horizontally** differentiated)

- An intermediary firm matches:
  - Demand types  $\mathcal{D} = \{1, 2, \dots, n\}$ , indexed by  $i$
  - Supplier types  $\mathcal{S} = \{1, 2, \dots, m\}$ , indexed by  $j$

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- Random arrivals in a period with **arbitrary** distributions
  - Demand  $\mathbf{D} = (D_1, \dots, D_n)$
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- Random arrivals in a period with **arbitrary** distributions
  - Demand  $\mathbf{D} = (D_1, \dots, D_n)$
  - Supply  $\mathbf{S} = (S_1, \dots, S_m)$
- Decisions, revenue and costs
  - Decisions: matching quantity  $q_{ij}$  ( $\mathbf{Q}$ )
  - Unit reward  $r_{ij}$  ( $\mathbf{R}$ )
  - Unit holding cost  $c$  and  $h$  for unmatched demand and supply, resp.
- Unmatched demand and supply carry over to the next period with rates  $\alpha$  and  $\beta$ , resp.

# Stochastic Dynamic Program

- State variables  $(\mathbf{x}, \mathbf{y})$ , after arrival before matching
  - $\mathbf{x}$ : demand levels
  - $\mathbf{y}$ : supply levels
- Post matching levels  $(\mathbf{u}, \mathbf{v})$ , after matching
  - $\mathbf{u} = \mathbf{x} - \mathbf{1}^m \mathbf{Q}^\top$  and  $\mathbf{v} = \mathbf{y} - \mathbf{1}^n \mathbf{Q}$
- Optimal recursion

$$\begin{aligned}V_t(\mathbf{x}, \mathbf{y}) &= \max_{\mathbf{Q} \in \{\mathbf{Q} \geq \mathbf{0} | \mathbf{u} \geq \mathbf{0}, \mathbf{v} \geq \mathbf{0}\}} H_t(\mathbf{Q}, \mathbf{x}, \mathbf{y}), \\H_t(\mathbf{Q}, \mathbf{x}, \mathbf{y}) &= \mathbf{R} \circ \mathbf{Q} - c \mathbf{1}^n \mathbf{u}^\top - h \mathbf{1}^m \mathbf{v}^\top \\&\quad + \gamma EV_{t+1}(\alpha \mathbf{u} + \mathbf{D}, \beta \mathbf{v} + \mathbf{S}) \\V_{T+1}(\mathbf{x}, \mathbf{y}) &= 0\end{aligned}$$

- **Capacity management with upgrading** Shumsky and Zhang (2009), Yu et al. (2015)
- **Centralized matching market** e.g., medical residence
- **Inventory rationing**
- **Assignment/transportation problem**
- **Type mating** Duenyas et al. (1997)



# Overview of Results

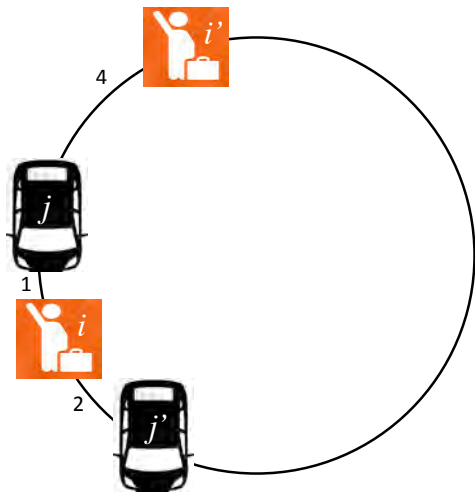
- Build a general **dynamic** matching framework
- Derive **distribution-free** structural results

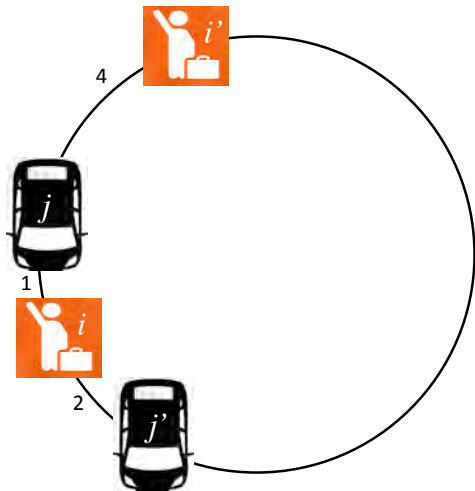
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- Build a general **dynamic** matching framework
- Derive **distribution-free** structural results
  - General priority properties under **modified Monge condition**
    - Sufficient, and robustly *necessary*
  - Vertically differentiated types
    - **Quality-based priority**
  - Horizontally differentiated types
    - **Distance-based priority**
  - Bounds and heuristics





Greedy matching is not optimal!

# A Relation of Neighboring Arcs

## Definition (Modified Monge Condition)

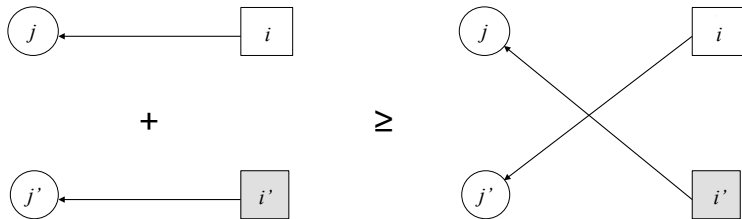
We say  $(i, j) \succeq (i', j')$ , if

(i)  $r_{ij} \geq r_{i'j'}$

(ii)

$$r_{ij} + r_{i'j'} \geq r_{i'j} + r_{ij'} \quad (\text{D})$$

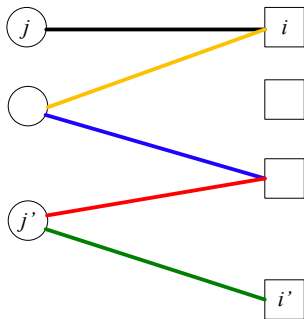
for all  $i' \in \mathcal{D}$ .



# A Partial Order between Arcs

## Definition (Arcs without common nodes)

For  $i \neq i'$  and  $j \neq j'$ , we say  $(i, j) \succeq (i', j')$  if there exists a *decreasing sequence of neighboring arcs* connecting the two.



## Theorem (When Greedy Matching is Optimal)

If  $(i, j) \succeq (i, j')$  for all  $j' \in \mathcal{S}$  and  $(i, j) \succeq (i', j)$  for all  $i' \in \mathcal{D}$ ,

$$q_{ij}^* = \min \{x_i, y_j\}.$$



## Theorem

*There exists an optimal decision  $Q^*$  such that for any  $(i, j) \succ (i', j')$ ,*

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- We do not require all neighboring arcs are comparable
- For horizontal and vertical cases, all neighboring arcs are indeed comparable

# Monge Sequence



By Gaspard Monge in 1781

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sufficient and necessary	sufficient, and <i>robustly</i> necessary

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a sequence	pairs
<i>static, deterministic and balanced</i> transportation problem	<i>dynamic, stochastic and unbalanced</i> transportation problem
sufficient and necessary	sufficient, and <i>robustly</i> necessary
<b>a greedy algorithm:</b> (1) priority property (2) match as much as possible	Our result: (1) <b>priority property</b> (2) <b>match-down-to policy</b>

# Vertically Differentiated Types

- Decomposable reward:

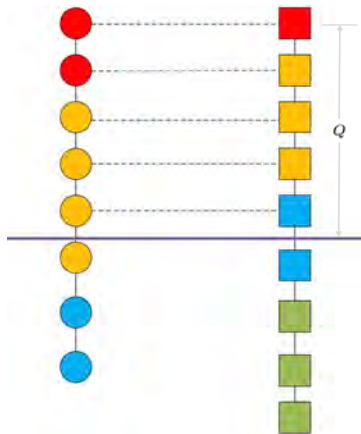
$$r_{ij} = r_i^d + r_j^s$$

- Centralized medical residency assignment Agarwal (2015)

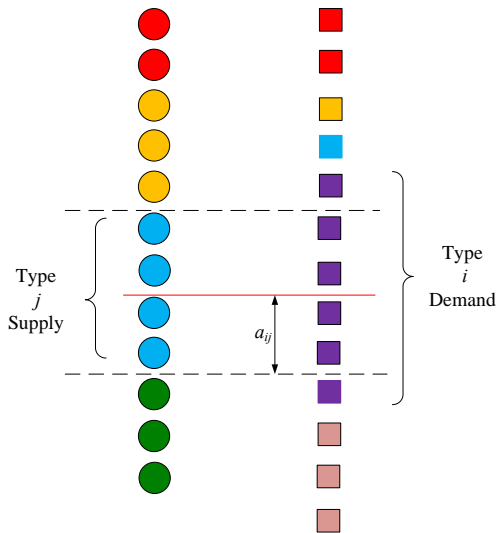
# Vertical Model: Optimal Policy

Top-down matching:

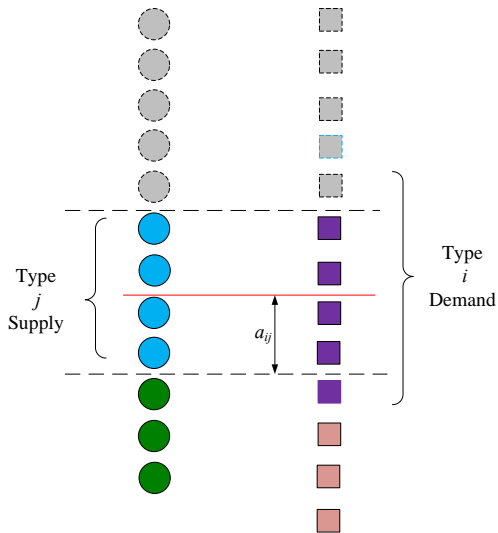
- **Line up** demand and supply from high to low
- **Match up** from the top (to some level)



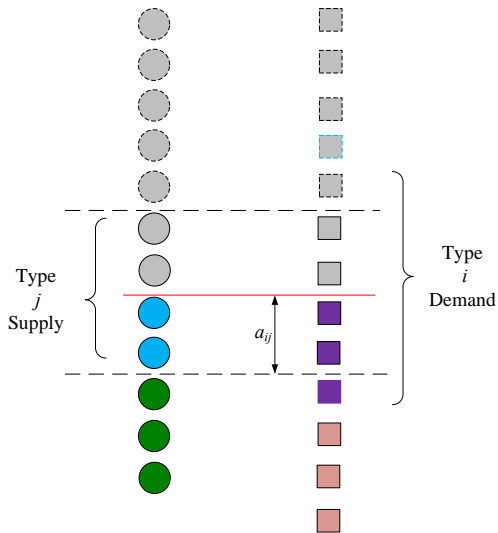
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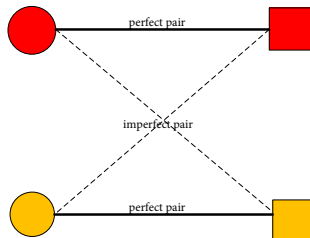


# Vertical Model: Optimal Policy (Dynamic View)



# Horizontal Model: 2-to-2 Case

- $n = m = 2$
- $r_{ii} \geq \max\{r_{i,-i}, r_{-i,i}\}$  for  $\{i, -i\} = \{1, 2\}$



Horizontally Differentiated Types

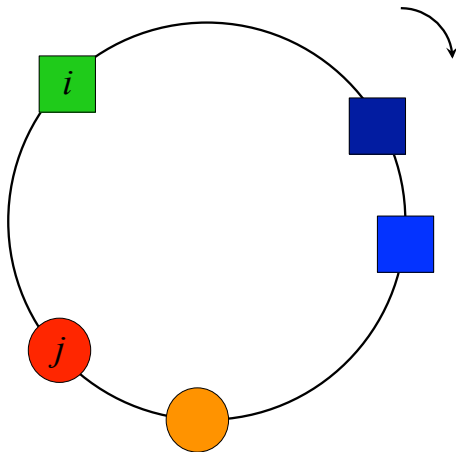


# Horizontal Model: Optimal Policy of 2-to-2 Case

## Proposition

- Step 1. *Greedy matching for the perfect pair*: Match type  $i$  demand with type  $i$  supply as much as possible,  $i = 1, 2$
- Step 2. *Match-down-to policy for the imperfect pair*: Match type  $i$  demand with type  $-i$  supply only when  $\eta_i \equiv x_i - y_i > 0$  and  $\eta_{-i} \equiv x_{-i} - y_{-i} < 0$ 
  - The remaining quantity of type  $i$  demand and type  $-i$  supply after Step 1:  $\eta_i$  and  $-\eta_{-i}$ , resp.;  $q_{-i,i}^* = 0$
  - The *optimal protection level*  $\bar{a}_{it}(\eta) \geq 0$  ( $\eta \equiv \eta_i + \eta_{-i}$ )
    - If  $\eta_i \geq \eta^+ + \bar{a}_{it}(\eta)$ , then reduce type  $i$  demand to  $\eta^+ + \bar{a}_{it}(\eta)$ , type  $-i$  supply to  $\eta^- + \bar{a}_{it}(\eta)$
    - If  $\eta_i < \eta^+ + \bar{a}_{it}(\eta)$ , do not match type and set  $q_{i,-i}^* = 0$

# Horizontally Differentiated Types



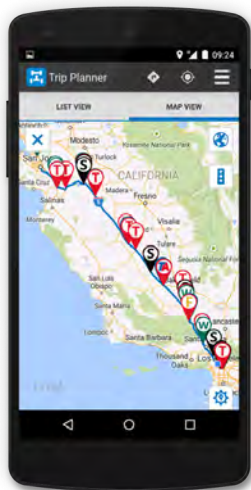
$r_{ij} = f(d_{ij})$ , where  $d_{ij}$  is the **clockwise distance** between  $i$  and  $j$

# Logistics with Fixed Routes in the Same Direction



UberPool

# More Emerging Applications



Load Matching

# Horizontal Model: Car Pooling



# Horizontal Model: Priority by Distance

## Theorem (Greedy Match of Perfect Pair)

Suppose that type  $i$  demand and type  $j$  supply are *closest* to each other. If  $f$  is nonincreasing and convex,  $q_{ij}^* = \min\{x_i, y_j\}$ .

## Theorem (Distance-Based Priority of Imperfect Pairs)

If  $f$  is nonincreasing and linear, for any given type  $i$  demand,

- the *closer its distance* to a type  $j$  supply, the *higher the priority* in matching the demand-supply pair  $(i, j)$ ;
- Along the priority hierarchy, the optimal matching is a *match-down-to* policy.

# Deterministic Heuristic for the General Problem

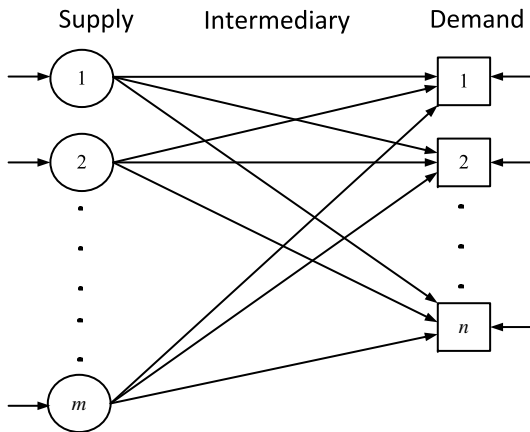
- The deterministic model provides an **upper bound** for the stochastic model
- Successively resolving the deterministic model is **asymptotically optimal** for the stochastic model

# Extensions

- Time-dependent parameters
- Type-dependent parameters, e.g.,  $c_1 \geq \dots \geq c_n$ ,  
 $h_1 \geq \dots \geq h_m$
- Random abandonments
- Forbidden arcs
- Forced maxing-out
- A continuum of types
- Infinite horizon with discounted or long-run average payoff
- Other forms of  $r_{ij}$ 
  - $r_{ij} = \min \{r_i^d, r_j^s\}$
  - $r_{ij} = \max \{r_i^d, r_j^s\}$
- Endogenized supply process and pricing



# Summary



# A New Form of Matching Supply with Demand

- Operations Management manages the process of **matching supply with demand**
- Foundations
  - Inventory management (e.g., base-stock policy)
  - Revenue management (e.g., protection level)
- New form of business process

Matching in a **two-sided market** with **crowdsourced supply**  
(sharing economy)

# Summary: Distribution-Free Structural Results

- General priority properties under **modified Monge condition**
  - Sufficient, and robustly *necessary*
- Vertically differentiated types
  - **Quality-based priority**+match-down-to policy
- Horizontally differentiated types
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Thank you!